

<b>COUNTY OF SANTA CLARA, CALIFORNIA</b>		
<b>STRUCTURAL IPM PROGRAM - UNIT COST DETAILS</b>		
<b>A</b>	<b>INITIAL, MONTHLY, ANNUAL COSTS</b>	<b>\$</b>
<b>1</b>	Total Initial Set Up (First 60 days) cost for all buildings (Fill information in the Excel File format against each building for individual) _ Provide Total cost here>>>>>	
<b>2</b>	Monthly Cost (After 60 days) for all buildings (Fill information in the Excel File format against each building for individual unit cost) Provide Total cost here>>>>>	
<b>3</b>	Total (for all buildings)First Year Cost per Site (First 60 days+10 Additional Month)(Fill information in the Excel File format against each building for individual unit cost)	
<b>5</b>	Toral (for all buildings) Second Year Cost per Site (Ensure this cost reflects reduction over the first year as many of the initial maintenance activities may not be needed IPM progresses) Monthly cost X12	
<b>B</b>	<b>ESTIMATED HOURLY RATES (LABOR)</b>	
<b>1</b>	Service Technician	
<b>2</b>	On-Site-Supervisor	
<b>3</b>	Entomologist, Agronomist, PCA etc.	
<b>4</b>	Pest Management Advisory Service	
<b>C</b>	<b>HARDWARE COST</b>	
	Indicate if any other hardware cost that is not included in your regular monitoring and pest prevention tools as part of the landscape maintenance & related IPM program	
<b>1</b>	Flying Insect (Fly) Trap (Vector or Similar) Provide Unit cost for all the flying insect traps as your company carries. You may use additional sheet to provide this information	
<b>2</b>	Flying Insect (Fly) Trap (Zappers Style) for Outdoor Use. Provide Unit cost for all the flying insect traps as your company carries. You may use additional sheet to provide this information	
<b>3</b>	Flying Insect (Mosquito) Trap with CO2. Provide Unit cost for all the flying Insect traps as your company carries. You may use additional sheet to provide this information	
<b>4</b>	Flying Insect (Yellow Jacket) Trap	
<b>5</b>	Cost of Yellow Jacket Attractant	
<b>6</b>	Provide Unit cost for the flying insect traps as your company carries. You may use additional sheet to provide this information	
<b>7</b>	Mechanical Mouse Trap (Ketch-All or Mouse Master Style) per unit	
<b>8</b>	Mechanical Mouse Trap (Ketch-All or Mouse Master Style) per dozen (bulk purchasing)	
<b>9</b>	Snap Traps (Extended Trigger-for Rats) - per dozen (bulk purchasing)	
<b>10</b>	Ground Squirrel Traps (from 1-50 unit) Bulk purchasing	
<b>D</b>	<b>ANT TREATMENT</b>	
<b>1</b>	Pharoah Ant Insecticide Treatment (per acre of area treated)	
<b>2</b>	Pharoah Ant Insecticide Treatment (per 5000 Sq.ft. of area treated)	
<b>3</b>	Pharoah Ant Insecticide Bait Treatment (per bait stations upto 100 bait stations)	
<b>4</b>	Ant Insecticide Bait Stations (per bait station upto 100 bait stations)	
<b>5</b>	Fire Ant Insecticide Treatment (per acre of area treated)	
<b>6</b>	Fire Ant Insecticide Treatment (per 5000 Sq.ft. of area treated)	
<b>7</b>	Fire Ant Insecticide Treatment (per mound)	
<b>8</b>	Other Ant such as Argentine ants, Pavement ants, Little black ants	

9	Other Ants Insecticide Treatment (per acre of area treated)	
10	Other Ants Insecticide Treatment (per 5000 Sq. Ft. of area treated)	
11	Other Ants Insecticide Treatment (per mound)	
<b>DD</b>	<b>TERMITE TREATMENT</b>	
1	Cost to treat one linear Foot-Insecticide Treatment (Indicate discounts for large area treatment as applicable.	
2	Cost of Termite Baiting based on number of stations and Area Covered. Indicate lump sum price based on number of baiting stations, Area covered plus cost of scheduled monitoring until problem solved. Provide additional sheet for cost breakdown & procedure details	
3	Cost of Termite Inspection & Certification per 1000 Sq. Ft.	
4	IPM for Wood Infesting Pest Management: Submit quote when needed and as applicable except as mentioned above in the Termite Treatment	
<b>E</b>	<b>RODENT CONTROL (If applicable, when same vendor provides IPM for Wild Life Management)</b>	
1	Cost of Temper Resistant Exterior Rodent Bait Station	
2	Cost of Havahart or Gopher Type Squirrel Trap	
<b>F</b>	<b>PROJECT UNIT COST</b>	
1	IPM for Structures (Building & Food Processing) for buildings less than 100,000 Sq. Ft.	
2	IPM for Structures (Building & Food Processing) for first 200,000 Sq. ft.	
3	IPM for Structures (Building & Food Processing) each additional 100,000 Sq. Ft.	
<b>G</b>	<b>PROJECT PROFIT/MARK UP</b>	
1	Provide your estimated or expected markup/profit percentage, while doing business with County of Santa Clara	
<b>NOTE: Should you feel necessary, you may provide additional cost breakdown of your cost on a separate sheet. However you must fill in the required information as asked in the above mentioned format.</b>		