

COUNTY OF SANTA CLARA, CALIFORNIA		
WILD LIFE IPM PROGRAM - UNIT COST DETAILS		
A	INITIAL, MONTHLY, ANNUAL COSTS	\$
1	Initial Survey and Plan Cost per plan (Indicate if your initial inspection & proposal/quotations are free of charge)	
2	Monthly Cost will be asked when proposal is needed	
3	On Going Maintenance Cost will be asked when proposal is needed	
B	ESTIMATED HOURLY RATES (LABOR)	
1	Service Technician	
2	On-Site-Supervisor	
3	Entomologist, Agronomist, Mammologist, PCA etc.	
4	Pest Management Advisory Service	
C	HARDWARE COST	
	Indicate if any other hardware cost that is not included in your regular monitoring and pest prevention tools as part of the landscape maintenance & related IPM program	
1	Flying Insect (Yellow Jacket) Trap	
2	Cost of Yellow Jacket Attractant	
	Provide Unit cost for the flying insect traps as your company carries. You may use additional sheet to provide this information	
3	Mechanical Mouse Trap (Ketch-All or Mouse Master Style) per unit	
4	Mechanical Mouse Trap (Ketch-All or Mouse Master Style) per dozen (bulk purchasing)	
5	Snap Traps (Extended Trigger-for Rats) - per dozen (bulk purchasing)	
6	Ground Squirrel Traps (from 1-50 unit) Bulk purchasing	
7	Havahart Wild Life Traps for other animals (Range from 1-15 unit) bulk leasing per unit lease price	
8	Havahart Wild Life Traps for other animals (Range from 1-15 unit) bulk purchaing - per unit purchase price	
D	RODENT CONTROL (If applicable, when same vendor provides IPM for Wild Life Management)	
1	Cost of Temper Resistant Exterior Rodent Bait Station	
2	Cost of Havahart or Gopher Type Squirrel Trap	
E	BIRD CONTROL	
1	Bird Exclusion, Trapping, Hygiene Work Cost should be submitted on case by case basis, however, you may provide details of your bird control work in you proposal	
F	PROJECT UNIT COST (All project unit cost must factor in mechanical, cultural (non chemical means) of wild life management)	
1	Wild Life (Ground squirrels & other rodents) - Managing first 10 acres of land	
2	Wild Life (Ground squirrels & other rodents) - Managing first 100 acres of land	
3	Wild Life (Ground squirrels & other rodents) - Managing first 500 acres of land	
G	PROJECT PROFIT/MARK UP	
1	Provide your estimated or expected markup/profit percentage, while doing business with County of Santa Clara	

NOTE: Should you feel necessary, you may provide additional cost breakdown of your cost on a separate sheet. However you must fill in the required information as asked in the above mentioned format.