



June 4, 2009

Steven Tharratt  
Director  
California EMS Authority  
1930 9<sup>th</sup> Street  
Sacramento, CA 95811

**Subject: Intent to a Conduct Competitive Exclusive Operating Area Process**

Dear Dr. Tharratt:

This letter is to inform the California Emergency Medical Services Authority (EMSA) of our intent to implement a competitive Exclusive Operating Area (EOA) process in Santa Clara County.

The County maintains two Exclusive Operating Areas. The Palo Alto EOA is served by the Palo Alto Fire Department which holds exclusivity in the City of Palo Alto and associated Stanford Land Parcel (grandfathered in accordance with the California Health and Safety Code Section 1797) and has been providing the sole provider of 911 services continuously and without interruption prior to 1980. This EOA is not scheduled to be bid.

The second EOA covers all other areas of the County and is scheduled to be competitively bid. The incumbent 911 ambulance service provider has serviced this area since October 2001 and will reach the maximum EOA service agreement term on June 30, 2011. This EOA has been competitively bid twice in the past twenty years.

The County is currently in the process of hiring a consultant to assist with the development of Request for Proposals (RFP) components, operational and financial review, and coordination of stakeholder participation. We anticipate the following timeline:

Activity	Tentative Date
Secure Consultant	July 2009
Public Comment	October – November 2009
RFP Solicitation	January 2010
Selection Committee Recommendation	May 2010
County Negotiations with Provider	June 2010
Start of EOA Service Agreement	July 1, 2011

Understanding that *EMSA Publication #141 – Review Criteria and Policy for Transportation and Exclusive Operating Area Components of the EMS Plan* is currently under review; it is our intent to continue to follow the guidance provided.

If you should have any questions or concerns, please do not hesitate to contact me at the number provided or via email at [josh.davies@hhs.sccgov.org](mailto:josh.davies@hhs.sccgov.org)

Sincerely,

A handwritten signature in black ink that reads "Josh Davies". The signature is written in a cursive style with a large, stylized initial "J".

Josh Davies  
Interim EMS Division Manager