Operational ALC Successes

- Third truck online on March 2020
- Recovered over 600K lbs since inception/ 250K lbs last six months
- Increased food distribution to over 25 locations in SC and SM Counties
- Food providers (Stanford, Facebook, SJC, Stanford Children Hospital)
- Started partnership with Chefs to End Hunger
- Utilization of App to improve routes and food pick up and delivery tracking
Staff ALC Successes

- Hired 3rd ALC Food Ambassador
- All Ambassadors are paid $20 an hour wages
- All Fulltime Ambassadors receive Medical/Vision and Dental Benefits (premiums 100% paid by L&F)
- All food ambassadors are ServSafe food handling certified.
- Management is certified as Food Protection Manager
- Staff receiving Conflict Management training
Covid -19 Changes

- Pivot to recover and distributed food from new sources (Example, local farms).
- Establishing relationships with local caterers to provide meals for distribution.
- Loaves and Fishes central kitchen preparing in a daily basis 750 individual wrap meals for ALC distribution.
A La Carte Strategic Plan

- Political Support
- Communications
- Funding Stability
- Program Evaluation
- Strategic Planning
- Organizational Capacity
- Partnerships
- Program Adaptation

Adaptability, organizational Capacity
Sustainability
Strategic Planning, Evaluation
Political Support, Funding Stability, Partnerships
Strategic Initiatives

Extend Reach
Double the number of meals, adding new and accessible serving sites
Increase the visibility and availability of Loaves & Fishes

Operational Excellence
Maximize existing capacity add food donation partners
Make logistical improvements: centralized kitchen, delivery, and catering model.

Funding Growth and Sustainability
Processing the ‘new normal’ for food recovery
Expand grant pipeline to include food recovery, corporate and gov contracts
Create an endowment fund, new champions, new campaigns
Priority Focus: Funding Stability

1. Loaves & Fishes Strength: The use of volunteers
2. Loaves & Fishes Strength: A diversity of funding sources is one of the strongest indicators of program success (Savaya and Spiro, 2011)
3. Continue to diversify funding streams by working with cities, counties and private sector
4. Apply for Food Waste 4 Funding from CalRecycle
5. Present 1-sheet ask to 15 new companies, always discuss cost-sharing
6. Maintain existing funders: Sobrato Philanthropies, Facebook, Flagship
7. Identify additional Community Champions, Stanford Champions
8. Government contracts or funding re:1383
Next Steps

Google Doc feedback, https://docs.google.com/document/d/1A4hAtgqtuBMrnpbSjJy3jm9K3G5gAbnT/edit

2020 -2021

● Close relationship with Santa Clara County Food System Alliance, and support for the Food, Agriculture and Health Access Initiative referral (http://sccgov.igm2.com/Citizens/Detail_LegiFile.aspx?Frame=&MeetingID=12205&MediaPosition=&ID=101542&CcssClass=)

● Work with Food Recovery Council

● Support additional food recovery - farms, distributors, gleaners, new prepared foods donors

● Support Santa Clara Food Recovery efforts (1383, waste prevention, food access)